



# Georgia Real Estate: An Introduction to the Profession

*Charles J. Jacobus, Thomas E. Gillett*

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Thousands of real estate professionals like you have used this popular text to learn everything they needed to know about the practice of real estate in Georgia to fully prepare to pass the state licensing exam. Built on the popular and best-selling "Real Estate: Introduction to the Profession" by Jacobus, **GEORGIA REAL ESTATE, 7e** provides current state-specific coverage of Georgia real estate principles including information on Georgia's license and agency law, samples of Georgia's Purchase and Sale Agreement, as well as forms for Disclosure of Agency Relationships. Users will also appreciate helpful worksheets for figuring Seller's Net and Purchaser's Costs. Fully revised and up-to-date, each section explores the "hows" and "whys" of actual real estate transactions, offering key insights into modern real estate practice in Georgia.

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